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Andy Martin
Dynamic Talks for the Financial Services Industry

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Meeting Planner Testimonials

"Andy,

Many people have commented on how much they loved and enjoyed what you had to say!! And, I have heard lots of people saying things about trying to plant positive seeds. More than one teacher has shared with me about how much more aware it had made them of how they talk to their spouse and their children. You were definitely a hit! Thank you for helping us get our year off to a great start.

Hopefully, we will all think about how we talk to people and how we treat people. I think, more than anything else, I am often guilty of planting seeds of indifference. If somebody doesn't like me, I just try to keep my distance from them. I am sure that's not what Jesus would have done! Thank you for sharing your time and your words of wisdom with us!!"

Ann West
Marion County

"Andy,

I wanted to express my appreciation for being our guest host for our first Business Development University conference call. We are extremely pleased with the participation and initial responses from the field. Your reputation and proven track record of success proved to be the attraction for our callers and your message on the "WOW Factor" delivered a home run. I also appreciate your commitment to continue your quest to grow both professionally and personally. Each time you have made presentations to both our top advisers and those aspiring to become a leader, your message has been right on the mark."

ALLEN PORTER
ProEquities, Chief Marketing Officer

"Andy,

Thanks again for taking time away from your business and more importantly, your family, to deliver an awesome presentation to our reps in Naples and Denver. The message that you delivered was so informative and also very timely. I look forward to working with you again in the near future.

Tim

PS. Pls forward me your address so that I can send flowers to your wife in appreciation.

Take care"

Tim Long, Eastern Divisional VP
TransAmerica Capital, Inc.

"I just want to thank you for the wonderful job you did for us at Amelia Island at the end of October. Our group really enjoyed your presentations. I have repeatedly heard from our guests, how they like your presentations and your genuine style. Thank you for making the sales conference one of the best ever. Working with you in planning for our presentations was a pleasure and made my job so easy. You were very easy to work with as we defined what would work best for our group. I was impressed with your responsiveness to our requests and the effort you made to learn more about MMA. You used language and made reference to our company that indicated that you had made a great effort in understanding our

group. Our group is looking forward to hearing more from you at our conference in the spring of 2003."

Joy Liechty - Meeting Planner
Mennonite Mutual Aid (MMA)

"Just wanted to thank you for the great presentation you gave at our roadshow. I have received more positive feedback from that show than any in the past. My associates are still thanking me for the high quality and useful information they walked away with. In only one week I have converted 3-4 of the prospects into some high power producers, working on cases in the millions. I think that you were a big part in bringing credibility to our business and what we try to accomplish. Thank you for helping convert these prospects into producers. I thank you for your time and look forward to working with you in the future!"

Roy Johansen
American Skandia

"Thank you so much for the practical and inspiring presentation that you made to MMA Counselors and home office staff at our annual sales meeting over the weekend. I was especially impressed with the effort you made to learn more about MMA and our Counselor distribution system. You used language and made reference to company nuances that indicated you had done your homework. This meant a great deal to those of us in management, and puts you in a select group of speakers who are willing to offer something other than a canned presentation."

John L. Liechty, CLU, ChFC

President
MMA Praxis Mutual Funds

"Without a doubt, you are one of the best speakers we have ever had. I've heard this from each person on my Board of Directors and from the CEO of each company that attended our Sales Congress. I feel so honored that we have you in our association. This was without a doubt one of the best Sales Congresses we have had in years, and all because of you."

Lynette Morado
Executive Vice President
Alabama Assoc. of Insurance and Financial Advisors