



The speech that was selected by the Million Dollar Round Table for their 2005 meeting. This speech is designed to help the producer who would like to grow his income to over \$250,000. It is a high-energy presentation that shows key traits that Top Producers have in common. It highlights many outstanding marketing ideas, ways to get more referrals, how to make your newsletter PROFITABLE, motivation and emotion that will make you proud to be a financial service professional. Ask for copies of the many unsolicited testimonial letters from producers who were moved by this classic presentation. FEE- \$3,500 plus travel expenses.

John R. McNeil, LUTCF
Mobile Association of Life Underwriters

"Without question, you were one of the best speakers we have had in the 19 years I have been a member of the Mobile Association. I have only seen one other speaker in those 19 years receive a standing ovation and that was our US Senator, Sonny Callahan... You captured everyone's attention for the entire 45 minutes with the 'Ten Secrets of Top Producers.' Even our top producers were moved by what you had to say."

For more information about this and other presentations by Andrew S. Martin, you may contact his assistant, Amy Ellis or himself at the address below.

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Dynamic Talks for the Financial Services Industry
Andrew S. Martin, CLU, ChFC
P O Box 2606
Birmingham, AL 35202
800-876-3950
andymartin@firstprotective.com
www.top-producers.net

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